

### PRESS RELEASE

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#### **AGRESSO WINS \$690K SOFTWARE CONTRACT WITH CITY OF WEST LINN**

CTO Skips Microsoft, Oracle Back-End Options to Gain Agility, Savings;  
Agresso Subscription Services Gaining Favor with City Governments

**VICTORIA, B.C. (Jan. 30, 2008)** – Agresso, ([www.agresso.com/USA](http://www.agresso.com/USA)), the ERP market's definition of agility, has won a five-year software subscription license with the City of West Linn, Ore., for a full suite of operational software solutions. The agreement, valued at \$690K, provides the West Linn government with a software delivery model (often called "on-demand" in technology circles), that saves deployment costs over standard ERP solutions.


"We were seeking both operational agility, the ability to support new functional needs and a payment solution that worked with our budgets," said Steve Arndt, Chief Technology Officer for the City of West Linn. "Agresso not only met our requirements, but provided a solution model that no other company wanted to do for us when we solicited bids. With the expense we were incurring to make ongoing changes to our former solution, we could never get ahead and the functionality was still lagging."

Asked if he considered contracts with any of the giant ERP providers, Arndt said he received an initial proposal from Microsoft Dynamics and another from an Oracle back-end support solution. "Microsoft's proposed solution fell short both on functionally and from a web-deployment perspective," Arndt said. "And as for Oracle, I considered that thought for all of five minutes. I've been down that road with Oracle before and know that they are a massive undertaking that usually costs a lot more than you planned."

Agresso provides a cost-effective solution for achieving post-implementation agility via the company's "VITA" architecture. The architecture allows municipal governments like West Linn to continuously change underlying data, operational processes and/or reporting requirements at a minimum level of cost and business disruption. Agresso targets its solutions to change-oriented organizations, such as local governments and professional services providers, which it calls Businesses Living IN Change (BLINC).™

#### **About the City of West Linn, Oregon**

The City of West Linn is a community where citizens, civic organizations, businesses and city government work together to ensure that the community retains its hometown identity, high quality of life and natural beauty. The estimated population is 24,180. West Linn is close to the region's business core and urban amenities, with Portland approximately twenty miles to the north. The City of West Linn is a full-service municipality that operates under a council/manager form of government. City services include police, library, parks and



recreation, community development, protective inspections, streets, sanitation, and water resources.

### **About Agresso**

Agresso ([www.agresso.com/usa](http://www.agresso.com/usa)) is a \$225 million enterprise resource planning (ERP) subsidiary of Netherlands-based Unit 4 Agresso (Dutch Stock Exchange Euronext-U4AGR) and one of the top five providers of ERP solutions for professional services and public sector organizations. Agresso offers a uniquely integrated data/process/delivery architecture designed specifically for Businesses Living IN Change (BLINC)™. Agresso is known as "The ERP Market's Definition of Agility" as it allows an unlimited amount of ongoing, post-implementation changes without the typical external IT costs and intervention that nets billions of dollars in revenue to the market leaders. Over 2,600 companies and organizations in 100 countries deploy Agresso Business World for both operational support and strategic management. The company's role-based, Web Services and Services-Oriented Architecture (SOA) enabled solutions include: Financial Management, Human Resources and Payroll, Procurement Management, Project Costing and Billing, Reporting and Analytics and Business Process Automation.



**Agresso is the ERP Market's *Definition of Agility*™**

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